



Improve the odds of winning public tenders

The InterTradeIreland Go-2-Tender programme has been designed to help businesses across Northern Ireland and Ireland to become more successful in bidding for and servicing public sector contracts.

Through insightful and interactive workshops, topic specific masterclasses and webinars, access to our online Learning platform and one-to-one company specific mentoring, the programme will arm your business with the know-how to increase your success rates in public sector tenders.

Take advantage and give your business the edge today.

Specialist support through tailored workshops, masterclasses, webinars and online learning platform.

WORKSHOPS

Workshops are sector focused, and opportunity driven. All workshops cost £50/€58 per participant, offering you best-in-class guidance at a highly competitive rate.

To be eligible, your company must:

- Be classified as an SME (as defined by the EU)
- Operate predominantly in the Manufacturing or Tradable Service sectors
- Have a minimum annual turnover of £50,000 and not exceeding £40 million per annum (or Euro Equivalent)
- Be able to demonstrate its commitment to the public sector tendering market

MENTORING

Once you have attended a Go-2-Tender workshop, you may be eligible for fully funded mentoring support from our team of experienced tender professionals.

MASTERCLASS SERIES

The Go-2-Tender Masterclass Series is designed for SMEs based on the island who want to continually improve their tendering knowledge, skills and attitudes in successful bidding.

These informal sessions are a deep dive into specialist topics lasting 1-2 hours, they will help you learn more about how to increase your success rate in public sector tenders.

Learning Management System

Online, self-directed learning Go-2-Resource for SMEs, on the dynamics and requirements of the public procurement market.

To find out more visit:

intertradeireland.com/go-2-tender

or contact the Tendering Team:

tendering@intertradeireland.com

Published April 2025

